# BARCODE FESTIVAL

# THURSDAY 4TH JULY 2024











Barcode Festival's innovative format enables sponsors to activate their brand, make industry connections and reward colleagues.

#### THERE IS NO OTHER EVENT LIKE IT IN THE INDUSTRY.

Featuring music, entertainment, exciting brand activations, complimentary food and drink and tonnes of giveaways!

Whatever the size of your business, there is a package to suit your brand and budget.







## THANK YOU TO ALL THE Barcode 2023 Sponsors

#### It's a really great event to connect with your customers, but also showcase your brand."

Elizabeth Ruddiman, Associate Director at Coca-Cola European Partners





## WHO YOU'RE Going to meet

**Inclusive Event** 

Gender Breakdown













#### Make your brand centre of attention by sponsoring the home of Barcode's celebrity cooking demos.

The stage attracts an engaged audience and gives you great brand visibility, sitting in the centre of The Showground and attracting a large footfall.

Links with celeb chefs? Get them on stage to demo your product.





#### соsт £20,000 + VAT

- Naming and branding rights for Demo Kitchen stage
- Includes 3 x demo slots and 2 x roaming ambassadors
- Logo on website and festival guide
- Final approval on stage creative

- Branding on all guest comms/social media posts relating to Demo Kitchen
- Product giveaways/ sampling optional
- Dedicated Sponsorship Manager





Featuring a variety of entertainment throughout the day and well into the night, the Bandstand attracts a crowd of hundreds.

With a backdrop of Canary Wharf the stage is visually impressive and a great opportunity to get some serious brand visibility PLUS there's an option to do product sampling.

#### соsт £20,000 + VAT

- Includes 2 x Roaming Ambassador packages (worth £6,000)
- Logo on website and festival guide
- Final approval on stage creative
- Branding on all guest comms/social media posts relating to The Bandstand
- Dedicated Sponsorship Manager







### **XL ACTIVATIONS**

If you want your brand to stand out from the crowd with a BIG presence, this activation provides the largest footprint available for individual packages.

#### соsт £25,000 + VAT

Package Includes:

- 10m x 7m floor space
- 8 x sponsor crew passes

>

• Logo on website and festival guide

**VISIT WEBSITE** 

- Social media promotion
- Dedicated Sponsorship Manager



## LARGE & MEDIUM ACTIVATIONS

Grab the attention of Barcode guests and key trade customers with creative freedom to activate your brand, your way.

#### large cost £15,000 + VAT

#### Package Includes:

- 7m x 7m floor space
- 6 x sponsor crew passes
- Logo on website and festival guide
- Social media promotion
  - Dedicated Sponsorship Manager

#### VISIT WEBSITE



#### меріим соят £10,000 + VAT

- 5m x 5m floor space
- 4 x sponsor crew passes
- Logo on website and listing in festival guide
- Social media promotion
- Dedicated Sponsorship Manager



## SMALL & INCUBATOR ACTIVATIONS

For smaller brands looking to make a big impact, these packages are an ideal opportunity to showcase your products and get them into the hands of trade and target customers.

#### VISIT WEBSITE

#### small cost £6,000 + VAT

Package Includes:

- 3m x 3m floor space
- 3 x sponsor crew passes
- Logo on website and listing in festival guide
- Social media promotion
- Freedom to activate your brand/product your way
- Dedicated Sponsorship Manager



## \*incubator cost $\pounds4,000 + VAT$

Package Includes:

- 3m x 3m floor space
- 3 x sponsor crew passes
- 2 x standard guest tickets
- Logo on website and

#### listing in festival guide

Social media promotion

LIMITED AVAILABILITY

 Dedicated Sponsorship Manager



\*Company must have turnover lower than £12M. Maximum of two years to activate as an incubator brand.





Make use of the whole Barcode site with this package. Free to roam, your brand ambassadors can take samples to guests wherever they are on site!

This package can be booked independently or as an add-on to any activation package.

#### VISIT WEBSITE





## roaming ambassador cost £3,000 + VAT

- 2 x roaming ambassador passes - access to all guest areas
- Logo on website and listing in festival guide
- Social media promotion
- Storage space for product (please note space is limited)
- Dedicated Sponsorship
  Manager

# BESPOKE SPONSORSHIP

**BARCODE** FESTIVAL 04.07.2024







#### COST

#### £10,000 + VAT

- Scaff structure with brand signage
- 80 x vinyls on outdoor toilet doors
- Artwork to be provided by sponsor
- Product placement (hand wash toiletries)
- 2 x crew passes for product replenishment







#### COST

#### £15,000 + VAT

- 8 x panels of scrim with co-branding
- Co-branded t-shirts for registration staff
- Branded vinyl to tops of trestle tables
- Branded banner on all reg comms



## **CHARGING STATIONS**

#### COST

#### £8,000 + VAT

Package Includes:

- 10 x charging stations\* in the Showground
- Branding to the top of each unit
- Artwork to be provided by sponsor

\*Style dependent on availability



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## **CHARGING LOCKERS**



#### COST

#### £16,000 + VAT

- Magnetic branding panel
- Branding for 10 x charging lockers (60 charging pockets each)
- Artwork to be provided by sponsor
- 2 x crew passes to man the lockers





## CHARGING LOCKERS



#### COST

#### £20,000 + VAT

Package Includes:

- Full branding to back wall (pink area)\*
- Branding for 10 x charging lockers (60 charging pockets each)
- Artwork to be provided by sponsor
- 2 x crew passes to man the lockers

\*design must include Barcode branding in agreement with GroceryAid



## WATER STATIONS

#### COST

#### £4,000 + VAT

- Back branding panels for 2 x existing water units
- Artwork to be provided by sponsor
- Opportunity to provide branded cups or bottles (no plastic)
- 2 x crew passes to man and replenish





## **GIANT DECK CHAIRS**

#### COST

#### £2,500 + VAT

- 1 x branded giant deck chair
- Artwork to be provided by sponsor
- Sited in the Showground or Drive





## **DECK CHAIRS**

#### COST

#### £2,500 + VAT

- 4 x branded deck chairs
- Artwork to be provided by sponsor
- Sited in the Showground or Drive

















BARCODE Festival













## BRANDED LOUNGE NAMING RIGHTS

#### COST

#### £20,000 + VAT Full Sized £12,000 + VAT Small Lounge

- Naming rights for a Barcode Lounge
- Barcode to design, produce and install lounge area
- Signage with sponsor branding
- Creative, production & installation





## **BE THERE MOMENT**

#### COST

#### **£15,000 + VAT** Package Includes:

- 2 x 3m photo opportunity
- Co-branded with Barcode Festival
- Creative (2 x rounds of amends), production & installation
- Sponsor to provide all brand assets & creative brief
- 2 x crew passes





## WHAT HAPPENS NEXT?



Once you've confirmed your sponsorship package, we will work with you to make sure your sponsorship of Barcode runs as smoothly as possible.

#### GroceryAid will provide you with the following:

- Dedicated Sponsorship Manager
- Welcome Pack
- Sponsor Portal access

- Sponsor Manual
- Branded social media assets

#### What we need from you straight away:

- PO (if required for invoicing)
- High-res logos for social media and website exposure

#### Other things you need to provide:

- A dedicated activation contact
- Event documentation including H&S forms
- Ownership of all logistics, build, staffing and provision of product
- Serveware (if relevant)





#### **VIP Ticket** £550 + VAT

Ticket includes FREE food, drink and non-stop entertainment.



**Standard Ticket** 

£395 + VAT



# CONTACT US



To find out more or book your package please contact:

#### events@groceryaid.org.uk



Scan to follow us on Instagram

